

Transforming lives by instilling 21st Century skills and inspiring lifelong learning in every student.

June 30, 2010

To Whom It May Concern:

I am very pleased to write this letter of recommendation for Lathrop Construction Associates, Inc., which has served as the general contractors for the construction of a new high school that the Napa Valley Unified School District has been building in American Canyon, California, a rapidly growing community in the southernmost end of our school district.

American Canyon High School is designed to accommodate 2200 students, and included some very stringent performance specifications. It is on track to be the first high school in the state of California to achieve California High Performance School (CHPS) status and involved, among numerous other design features, a sophisticated set of geothermal wells for heating and cooling and the mitigation of a significant amount of Naturally Occurring Asbestos. Lathrop Construction has delivered this project on time and on budget, and they have been able to easily address every complication in the process.

At the very outset of the project they worked with the district and architects to engage in value engineering, and typical of their work was a savings of hundreds of thousands of dollars in steel costs based on their recommendations to the district to pre-purchase the raw structural steel. They have also delivered on their promise to hire many local subcontractors to ensure that we are maximizing the local economic benefits of this large project during a time of economic recession.

Lathrop Construction delivered the project with the highest level of professionalism, and within the Board approved contingency, avoiding costly delays. They maintained a safe worksite and from all appearances the work has been done with great craftsmanship. They have attended to relationships as well, so that we have all seen ourselves as strong partners and colleagues in a project that has energized the excitement of the entire community. Their organization seems to put a priority on hiring great people who know their business well and who are able to work effectively with their partners, customers and sub-contractors.

It has been a pleasure to work with Lathrop Construction Associates, Inc. I am very proud of the project that we have accomplished together, and I recommend them without reservation.

Please don't hesitate to contact me if additional information is required.

Sincerely Yours,

John P. Glaser Superintendent

Board of Education