

BRENTWOOD UNION SCHOOL DISTRICT

J. DOUGLAS ADAMS, SUPERINTENDENT

BRENTWOOD
ELEMENTARY
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GARIN SCHOOL
925-513-6370

R. PAUL KREY
ELEMENTARY
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LOMA VISTA
ELEMENTARY
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MARSH CREEK
ELEMENTARY
925-513-6420

PIONEER
ELEMENTARY
925-513-6410

RON NUNN
ELEMENTARY
925-513-6380

EDNA HILL MIDDLE
SCHOOL
925-513-6440

BRISTOW MIDDLE
SCHOOL
925-513-6460

J. DOUGLAS ADAMS
MIDDLE SCHOOL
925-513-6480

September 28, 2006

To Whom It May Concern:

This letter is written in behalf of Lathrop Construction Associates, Inc. I hope that the following information is beneficial to you as you consider their qualifications.

We originally worked with Lathrop when they constructed Bristow Middle School in 1995. They were responsible for building Phase I of the school which consisted of the classroom buildings, office building, library and athletic fields. At a later date, we went out to bid on the gymnasium and relocatable classrooms. Unfortunately, the low bid was awarded to other contractors.

We were extremely pleased with their performance on that project. They built a quality school to our specifications; the project was on-time and on-budget. The relationship between our Board, BUSD staff and their staff was exemplary. Unfortunately, the low bid award process did not allow us to work with them again until 2004.

In 2004, due to our rapid growth we elected to adopt the Construction Manager at Risk (CMAR) model for building schools. In this model, our Board was allowed to select a construction manager who was responsible for the entire project. We interviewed several firms and selected Lathrop Construction to be the CMAR for the Adams Middle School project. We are now hiring them to build the multi-purpose building at AMS and we plan to hire them to build the new multi-purpose buildings at Edna Hill Middle School and Bristow Middle School. We hope to continue this relationship on future projects.

Why did we hire them to serve as our Construction Manager and why are we committing ourselves to them for multiple projects? Quite simply they are the finest construction company we have worked with over the years. They are commensurate professionals with the experience and knowledge to build quality schools. Lathrop is a "family" run company who deeply cares about its employees and their clients. They believe in the client and they do whatever is necessary to meet the owner's expectations. They prefer to work as partners with us and that non-adversarial relationship has been beneficial to both parties and to the bottom line.

Space does not permit me to describe in detail how much Lathrop has meant to us. We would be more than happy to give you a tour of AMS so that you can see first-hand their contributions. I hope that you give serious consideration to their candidacy. Please do not hesitate to contact me at 925-513-6349 if I can provide additional information or to schedule a tour of our facility.

Sincerely yours,



J. Douglas Adams
Superintendent

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