

September 18, 1997

To Whom It May Concern,

It is my pleasure to provide a letter of reference for Lathrop Construction. As Director of Facilities Operations I have had the opportunity to work with Lathrop on the construction of our new campus, the Petaluma Center. I found them to be highly professional, skilled and responsive to our needs. The final product has been a great success and has become a real asset to the citizens of Petaluma.

In addition to their expertise at the actual construction of the new center, Lathrop has been providing excellent warranty service ever since the project was completed. The usual problems have cropped up, and Lathrop has been prompt and courteous in resolving them. We count on Lathrop to find solutions to these problems in an efficient manner and we have been pleased to know that they don't make excuses or attempt to pass the problems on to someone else. They get the job done with minimal disruption to our programs and the problems stay fixed.

Our experience with Lathrop Construction has been positive and rewarding, and we look forward to future partnerships with them. I can recommend them highly to any prospective client and would be happy to discuss these matters further with anyone.

Jay B. Carpenter Director of Facilities Operations

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